## **Corporate Philosophy**

# Otsuka-people creating new products for better health worldwide

In keeping with this corporate philosophy and the Otsuka values of *Ryukan-godo* (by sweat we recognize the way), *Jissho* (actualization) and *Sozosei* (creativity), we strive to do what only Otsuka can do. The Otsuka group supports the lives of people worldwide through a wide range of innovative and creative products including pharmaceuticals, functional beverages, and functional foods. We are dedicated to cultivating a dynamic corporate culture and workplaces that reflect our vision as a healthcare company, to finding ways to live in harmony with local communities and the natural environment, and to contributing to richer and healthier lives.

### Essence of Management (Our Corporate Culture)

## Ryukan-godo

(by sweat we recognize the way)

The process of discovering the core substance of something through hard work and practice

#### Jissho (actualization)

Self-actualization through achievement, completion and the discovery of truth

### Sozosei (creativity)

Pursuing that which only Otsuka is capable of delivering

## **Otsuka's Goal**

# To become an indispensable contributor to people's health worldwide

The Otsuka group aims to be an indispensable contributor to people's health worldwide, fulfilling its corporate philosophy in every aspect of its operations. This commitment to improving people's health worldwide is part of the unchanging value we will continue to provide society. Our operations encompass two core businesses: the Pharmaceutical Business, which provides comprehensive health support from diagnosis to treatment of diseases, and the Nutraceutical Business,\* which helps people maintain and improve day-to-day health.

\* Nutraceuticals = nutrition + pharmaceuticals

Facts & Data

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## **100th Year Symbol**



The zeros of the 100 are made up of an O for Otsuka, and a Q for quality. The quality refers to our promise and guarantee to create, manufacture and deliver products we care about and that our customers can trust.

# Providing Value through Our Businesses

As a total healthcare company, the Otsuka group contributes to people's health worldwide by creating innovative products in its two core businesses: the Pharmaceutical Business, which aims to address unmet medical needs, and the Nutraceutical Business, which seeks to fulfill the yet-to-be-imagined needs of consumers.



**Unmet medical needs** 

From diagnosis to treatment Pharmaceutical Business

Providing value Bringing health to people worldwide

Maintaining and improving day-to-day health **Nutraceutical Business** 

Yet-to-be-imagined needs



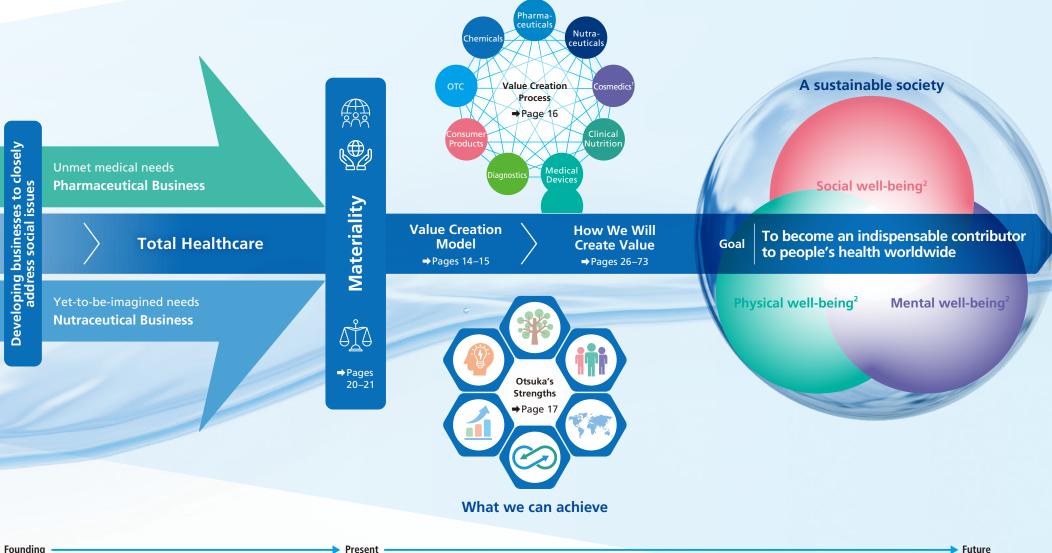
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SWEAT

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# Otsuka's Goal through Its Development as a Total Healthcare Company

### What only Otsuka can do



Founding

1. Cosmedics = cosmetics + medicine

2. The state of health, as defined in the constitution of the World Health Organization (WHO)

Future