## The Otsuka Group's Approach to Sustainability

The Otsuka group has determined its material issues to be society (health, people, quality in all we do), environment (carbon neutrality, circular economy, water neutrality), and governance, and worked as a group to achieve its medium-term goals.



### **Process for Determining Materiality (Material Issues)**

Materiality is initiatives that Otsuka is focused on. To determine the Otsuka group's material issues, we first compiled a list of social issues, referencing a range of international guidelines and frameworks, including ISO 26000, GRI, and the U.N. SDGs. We narrowed down the list of issues by evaluating them in terms of their importance, taking into account our ability to contribute to a solution, their impact on business, and our strengths.

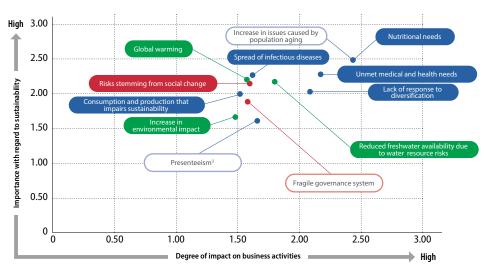
Issues were then discussed by the Sustainability Promotion Committee<sup>1</sup> and approved at the Otsuka Holdings Board of Directors meeting.

1. The Sustainability Promotion Committee promotes sustainability throughout the Otsuka group. The committee's responsibilities include discussing and deciding on the direction and plans for sustainability activities. The Otsuka Holdings director in charge of sustainability promotion serves as the committee chair. Committee members comprise group managers of departments relating to sustainability and the sustainability officers of each company.

- Identification of social issues with reference to respective international guidelines
- Assessment of social issues that our business activities can contribute to solving and their importance
- Determination of material issues by the Sustainability Promotion Committee from the viewpoint of their impact on society and on the Otsuka group
- 4 Approval at the Otsuka Holdings Board of Directors meeting

#### Map of Social Issues<sup>2</sup>

We compiled a list of social issues relevant to the Otsuka group's businesses and created a map of social issues considering their importance in terms of sustainability and degree of impact on business activities.



<sup>2.</sup> Issues printed in colors are the nine priority social issues

<sup>3.</sup> A situation in which, despite coming in to work, productivity does not increase due to the employee's poor mental and physical condition

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# **Materiality (Material Issues)**

	Materiality		Social Issues	Our Goals	Our Activities	Related SDGs	
	Society (Healthier Society)	Health	<ul> <li>Unmet medical and health needs</li> <li>Spread of infectious diseases</li> <li>Nutritional needs</li> <li>Increase in issues caused by population aging</li> </ul>	Contribution to the resolution of unmet needs Fradication of tuberculosis Creation of a system for the realization of healthy lifestyles Healthy life extension	Promotion of R&D for unmet needs R&D of anti-tubeculosis drugs and improvement of drug access Support and awareness activities for people's health maintenance/improvement, mainly on exercise and nutrition, etc. Promotion of problem solving by strengthening partnerships	2 mm 4 morn 47 morns 17 morns 2 mm 4 morn 17 morns 2 mm 17 morns 2 mm 18	
		နိုင်ငံ People	Presenteeism¹ Lack of response to diversification	Creation of a corporate culture that stimulates creativity     Enhance employee engagement	Human resource development     Diversity promotion     Health and productivity management	3	
		Quality in All We Do	Consumption and production that impairs sustainability	Gaining stakeholder trust     Pursuing sustainability at all levels of the value chain     Establishing a quality assurance system for safety and security	- Sustainable procurement and product design - Thorough quality control and stable supply - Responsible promotional activities and information provision - Deepening communication with stakeholders - Promotion of "Consumer-oriented management"	12 months months months	
		Carbon Neutrality <sup>2</sup>	3 Global warming	• 2028 target: Reduce 50% in CO <sub>2</sub> emissions compared to 2017	- Reduce CO <sub>2</sub> emissions throughout the value chain		
	Environment (Healthier Planet)	Ć⇔ Circular Economy³	9 Environmental load increase	2028 target: Reduce 50% in simple incineration and landfill disposal compared to 2019     2030 target: 100% content of recycled and plant-based materials in our PET bottles	Reduce environmental impact by improving resource efficiency     Promotion of business activities aimed at sustainability for both society and the earth	Tomostory	
		Water Neutrality <sup>4</sup>	Reduced freshwater availability due to water resource risks	2028 target: Expand the plant water management program to all locations globally     2028 target: Develop a water use strategy for business locations in water-stressed areas	- Understanding water resource risks - Management and effective use of water resources		
	<b>Governance</b>		Fragile governance system     Social change risk	Long-term improvement of corporate value	- Strengthen corporate governance - Thorough compliance - Risk identification, evaluation and management	16 managar memana Legistan	

<sup>1.</sup> A situation in which, despite coming in to work, productivity does not increase due to the employee's poor mental and physical condition

<sup>2.</sup> To reduce CO<sub>2</sub> emissions from business activities to substantially zero (calculated by subtracting uptake from emissions)

 $<sup>3.</sup> To \ establish \ an \ economic \ system \ that \ recycles \ resources \ by \ reusing \ waste \ discharged \ from \ business \ activities \ as \ new \ raw \ materials$ 

<sup>4.</sup> To reduce the impact of water intake and discharge from business activities on water resources to zero

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## Fiscal 2023 Goals and Fiscal 2022 Progress

Among the 12 social issues determined to be Otsuka group's materiality, we selected nine issues that we regard as especially important at present, and set goals related to them for fiscal 2023.

Social Issues	FY2023 Goals	FY2022 Progress		
Promotion of R&D for unmet needs Address unmet needs in the psychiatry and neurology areas Create first-in-class products in the oncology area Create first-in-class products in the cardiovascular and renal area In areas with unmet needs New development projects: 10 or more Late-phase development projects advancing to the next phase: 30 or more		• In areas with unmet needs  New development projects: 17 projects¹  Late-phase development projects advancing to the next phase: 27 projects		
2	Provide delamanid for more than 60,000 cases Supply DELTYBA (generic name: delamanid) for pediatric patients Launch a clinical trial for new treatment regimen Increase access to delamanid by collaborating with partners	Provided delamanid for 90,000 cases ahead of schedule, in more than 120 countries/regions DELTYBA pediatric formulation available from the Global Drug Facility (GDF), from June 2022 Contract signed in collaboration for a clinical trial of a new treatment regimen, August 2022	Continued participation in Pan-TB collaboration and accelerated the development of new TB treatment regimen     Delamanid supplied through the Global Drug Facility (GDF) of the Stop TB Partnership and alliance partners     Continued participation in the Global Health Innovative Technology Fund (GHIT Fund)	
3	Challenge new categories and new areas     Create new systems and reinforce existing systems for the realization of healthy lifestyles     Create new concepts and products keeping an eye on changes in environments	Executed comprehensive cooperation agreements on health with all 47 prefectures in Japan and other local governments, and promoted collaboration in health and other fields     Raised awareness of proper hydration and electrolyte replenishment     Continued to hold Women's Health Seminars     More than 30 years of publishing the Otsuka Health Comic Library	Ongoing provision of the Kenko Shacho ("Healthy President") service Expanded dietary education to communicate the importance of good nutrition Support in disasters and emergencies Support for the Tokyo Marathon Support for the Inter-High School Championships	
6	Further instill the corporate culture and philosophy     Build systems for ongoing human resource development aligned with changes in society and the times     Further promote and instill diversity as a source of innovation     Build new systems to maintain more comfortable working environments	Cumulative total participants in the executive human resource development programs of Otsuka Global Academy (OGA): 257 <sup>2</sup> Opened employee training facility     Implemented employee participation program	- Cumulative hours of training: 103,5863 - Established a women's health consultation service - E-learning on women's health, number of participants: 5,700 - Implemented Otsuka Group Human Rights Policy and offered necessary training	
•	Suppliers implementing self-assessment questionnaire (SAQ): 196     Pursuing sustainability at all levels of the value chain     Sustainable procurement     Conduct supplier briefings For 160 suppliers     Original goal: Over 30 times/companies by fiscal 2023	Number of companies implementing SAQ: 597 (577 in Japan, 20 overseas) Number of companies participating in on-demand information sessions for suppliers: 583 Stable supply of products during the COVID-19 pandemic Held a group-wide Global Quality, Production, Supply chain and Environment Meeting	Implemented "Manufacturing Errors" Workshop     Improved products based on customer feedback	
8	Reduce CO <sub>2</sub> emissions by introducing renewable energy and maximizing energy efficiency     Reduce CO <sub>2</sub> emissions throughout the value chain	Established an integrated energy service system to centralize energy management in Japan	Large-scale solar installation in India (Otsuka Chemical India)     Introduced CO <sub>2</sub> -free electricity <sup>5</sup> at four Indonesian group companies <sup>4</sup>	
9	Reduce environmental impact through enhanced resource efficiency Promote business activities that aim for social and environmental sustainability	Expanded sales of PET bottles using recycled PET resin     Promoted horizontal recycling of PET bottles	- Promoted resource recycling initiatives	
10	Analyze and ascertain risks regarding sustainable water usage     Ensure effective use and management of water resources	• Implemented water source management programs at three sites		
<b>@</b>	Build a system to strengthen compliance within the group     Strengthen corporate governance to further raise effectiveness     Build a governance system capable of global business development and response to various changes	Carried out activities for directors to raise effectiveness     Board of Directors meeting attendance rate: 100%     Implemented the Otsuka Group Global Anti-Fraud Policy     Establish the Otsuka Group Global ERM* Policy     Establish the Otsuka Group's Global ERM Implementation Guidelines.	Conducted training to develop cybersecurity personnel Reinforced efforts to improve efficacy of crisis management Reinforced activities responding to significant domestic and international risks Strengthened the information security of each group company (education and training)	

## Relationship between Materiality and the Medium-Term Management Plan

